YOUR UMBRELLA STYLEBOOK 2020





YOUR

As an owner-managed family business, we've been keen on umbrellas for over 60 years! Today, thanks to innovative ideas and the highest quality requirements, we are one of the world's leading umbrella specialists.



» WHAT SETS FARE[®] UMBRELLAS APART? FARE[®] umbrellas are not off-the-

shelf! Our designers, technicians, and sales staff passionately work on innovations, which are produced right down to the last specification from specially selected, long-established partners. Many models are therefore exclusive to us and our trading partners.

FARE® umbrellas are resilient!

Our standards are high, and this is the only way we can ensure – even with lower-priced models, that your brand can be constantly and reliably borne outside regardless of wind and weather.

FARE[®] umbrellas - worth every

penny! The details make the difference, so we largely use quality polyester pongee material with a close-meshed weave and a pleasant feel instead of using plain polyester. The partially rounded tips that are attached can be attached again and again to the ribs of the umbrellas, or are permanently riveted to AOC umbrellas. In many cases, the ribs are either partially or wholly made of fibreglass instead of plain metal ribs with a U-shaped profile – ensuring flexibility and strength in the wind.

This, and so much more, makes an umbrella a genuine FARE[®] quality umbrella, demonstrating values such as reliability, quality, and social responsibility.



» WE TAKE RESPONSIBILITY:

All production sites for manufacturing umbrellas have been audited in line with amfori BSCI requirements and have a valid audit certificate.



Member of amfori, the leading global business association for open and sustainable trade. We participate in amfori BSCI. For more information visit www.amfori.org

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» The FARE® Stylebook shows a hand-picked range of our most exciting models. Whether they are new to the range or have been around for longer, the umbrellas in this catalogue have the wow factor with unusual shapes, well-designed features, or refined details.



ICON EXPLANATIONS

- Umbrella opens at the push of a button
- ☆ Umbrella opens and closes at the push of a button
- ➢ Windproof system
- Ø Diameter

Measure and weight indications are approximate figures only. We reserve the right to change colours, technical details or designs. Embellishments as shown in the promotional labelling examples are subject to a surcharge. Our General Terms and Conditions of Business apply.





YOUR MALE AND A MALE A

THOSE WHO WANT TO BE HEARD MUST NOT WHISPER ... » Very few other advertising media offer as much space as an umbrella! Use this space to spread your message - with creativity, individuality, and ideas that are fun just by looking at them.

As something that's gladly seen in public, our umbrellas offer the ideal platform for small, but brilliant ideas as well as major brands. Put your stamp on it with individual touches, refined details, and a dash of personality – and set yourself apart from the competition.

Is your company unique? Then your umbrella should be too! Create something unique that perfectly characterises your company, and leave a lasting impression on your clients, staff and business partners.

Let the myriad examples on the following pages inspire you!





» This custom design with a full-surface digital print on a panel and an additional section made of transparent polyethylene material is just ONE example of creative solutions from FARE®. Many other transparent





 Example: Side laser sticker with individual name/personalisation, front laser sticker with customer logo





5649 | Mini umbrella FARE®-AOC Square

- Double doming option ideal for personalisation
- Practical sleeve with square design



1182 | AC regular umbrella FARE®-Collection Square

- Cover with original Teflon™ fabric protector
- Also available in royal blue





NEW!

1199 | AC regular umbrella FARE®-Loop

- Smart look with carrying strap made from fabric tape
- Also suitable for hanging up in the cloakroom thanks to the opening on the handle and top!
- The carrying strap can be removed easily thanks to the carabiner hook







(i) Example: Doming sticker on handle







FARE® UMBRELLAS ARE TRULY EYE-CATCHING: WITH ELEGANT DETAILS, REFINED CONTRASTS, AND PERSONALITY

> » Style is no longer the preserve of iconic Hollywood stars, but also of extraordinary people who can visibly show their personal message to everyone. Social media has laid the foundations for a new understanding of style: Individuality and creativity count more than ever right now.



Since 2012, PANTONE[®] elects its own "Colour of the Year" and sustainably influences subsequent fashion trends.

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» Since its introduction in 1963, the Pantone Matching System[®] has been setting standards with regard to colours – even with us. The typical colour guides are leaders in the area of custom colours.

Depending on the model, our quality polyester pongee is available in 18 standard colours – now available in cyan. The cover can also be dyed as per your specifications if required. It's just a small step from the colour guide to a custom-made umbrella!

PERFECT

AT FARE® BRANDS AND COLOURS COME TOGETHER -EITHER IN-HOUSE OR WHOLLY CUSTOMISED!





 Example: Custom design, full digital/transfer print on one panel

Top seller with an extensive range of colours

5460 | Mini umbrella FARE®-AOC

Colour co-ordinated cover and handle

• 18 colours currently available













waterSAVE

THINKING PROGRESSIVELY IS GOOD – BUT ACTING PROGRESSIVELY MAKES THE DIFFERENCE

We do not just consider existing production processes as part of our sustainability strategy, but also look at new, progressive technologies.

When on the search for new, more sustainable production options, we discovered a revolutionary dyeing process which dramatically reduces both consumption of valuable raw materials as well as energy consumption and environmental impact with hazardous matter. We also use this process for our new waterSAVE cover material, which is now used for the popular STYLE range, the Colorline umbrellas, and the new FARE[®]-Steel for the first time. The yarn made from recycled pla for our waterSAVE cover materia is already fully dyed during the production process. In this case, no water is required whatsoever. Far fewer chemicals are used and the drying time in energy-consuming machines is a thing of the past.

waterSAVE

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» REDUCING CO₂ EMISSIONS BY MORE THAN



The typical dyeing process for woven fabrics requires large quantities of fresh water, chemicals, and energy. As the new process is a "dry" process, there is no purification and treatment of the water beforehand at all, saving a lot of energy.

» REDUCING ENERGY CONSUMPTION BY UP TO





DUE TO WATERSAVE COVER MATERIAL: TOTAL WATER SAVED PER UMBRELLA IS ALMOST 6 L*

*This is calculated based on water savings of 2 million litres for processing around 300,000 m² of fabric, from which around 350,000 umbrellas can be made.

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» REDUCING SLUDGE PRODUCTION BY







i Example: Custom design, all-over motif on inside across all panels, outside coated black

1084 | AC regular umbrella Colorline

- A great look at an attractive price
- Additional refinement of the release button possible
- Handle suitable for laser engraving







NEW!

5644 | Oversize mini umbrella FARE®-AOC Colorline

- Coloured painted shaft and coloured joints
- Soft-Feel handle with colour trimmed push-button

 $\stackrel{\bigtriangleup}{\bigtriangledown}$ 🎾 🖉 105 cm





ENJOY THE SIDN

FROM THE RAIN IN REMSCHEID TO ITALIAN SUN -FARE® UMBRELLAS ARE (ALWAYS) WITH YOU

> » 1955 was characterised by hope, an economic upswing, and a newly discovered taste for travel. Those who weren't enjoying Adriatic beaches were working on the German economic miracle – as was Guenther Fassbender, who laid the foundation for developing the quality umbrellas made by FARE® today. Our umbrellas offer a great deal of space for powerful messages and are ideal for the dream German summer or the Italian coast.

Italian coast.



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BRONZE SILVER & GOL

EXPERIENCE, ENDURANCE, AND COURAGE TO INNOVATE -OUR VERSION OF THE OLYMPIC PRINCIPLE



Higher, faster, stronger – the Olympic motto becomes the focus of attention once more in 2020. Our team competes every day with regard to the visibility of your brand. It's not for nothing that many FARE® umbrellas have won prizes and awards.



7399 | AC alu golf umbrella FARE®-Precious

- Stylish Design with golden or copper colour stem and spike
- Matt/shiny straight Soft-Feel handle with matching push-button











1159 | AC regular umbrella FARE®-Doubleface

- Attractive appearance with two colour cover
- Coated on the inside
- Double doming option ideal for personalisation



The Earth's forests are a major factor in determining weather and climate.



FOREST

WHEN LARGE DROPS FALL ONTO FOLIAGE, THAT'S TIME TO DELVE INTO NATURE



» Enjoying the forest with all senses is very much in trend: the rustling of leaves, the cracking of twigs. The Japanese call it "shinrin yoku", which roughly means "forest bathing". Staying beneath a leaf canopy is considered to be a form of therapy and an important counterbalance to stressful city life.

Taking only the bare essentials in your rucksack, to reduce and to focus, to leave day-to-day worries behind you, feels liberating. With the correct umbrellas, the world can be rediscovered even in poor weather.













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Some fireflies synchronise their signals so that they flash in sync.

» Glow worms, fungi, algae: Fluorescent species simply cannot be overlooked in nature. Bioluminescence ensures that potential partners are attracted or possible enemies are scared away. Octopuses and other cephalopods, on the other hand, cast the light back via protein reflectors and appear colourful despite not having any colour at all.

The luminescent shaft on the FARE®-Switch or our fashionable reflective details work in the same way as our role models in nature and provide shimmering moments.

NATURE PROVIDES ILLUMINATING EXTRAS TO GRAB YOUR ATTENTION - GO AND DO THE SAME!

<u>COMIN</u> INTHE

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🎾 🖉 109 cm

Also available in 2 attractive

neon colours





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5471 | AOC mini umbrella Safebrella® LED

• Opens and closes at the push of a button





» The umbrellas in the Safebrella[®] range are genuine highlights: All models have fashionable reflective corners with 3M[™] Scotchlite[™] reflective material, and some even have a LED light integrated in the handle.

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Do note: FARE® umbrellas are of the highest quality.

WE GO TO THE LIMITS OF DURABILITY TO PROVIDE YOU WITH THE PERFECT UMBRELLA

You expect to be able to rely on your car – at all times! With FARE® you can rely on us to ensure that all relevant guidelines and specifications are taken into account. We set the bar high, define new quality standards and ensure that many products are frequently inspected by accredited institutes.

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EXCLUSIVE

» Whether an exclusive gear knob handle, details in tread design, or models with a technical look – FARE[®] umbrellas provide a range of exciting design options for the automotive industry. Individual ideas for all car fans can be realised with refined custom-made products.







i Example: Custom design, printed fibreglass shaft

5455 | AOC mini umbrella FARE®-Profile

- Opens and closes at the push of a button
- Handle and topper in tread design









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» We aim to provide umbrellas that are of high quality and are also extremely safe. That's why we ensure that many models are tested by accredited institutions regarding their function when properly used.

TÜV certification and the Labtech seal of approval guarantee optimum suitability for use and therefore a first-class product that sets itself apart from the rest.



APPROVED ID 108694

Seal example









» Who has never tried, as a child, to discover if they can really hear the sea when putting a shell to their ear? What is known is that familiar noises can immediately evoke memories, images, and emotions. With the FARE®-Sound you can take advantage of this opportunity to create an acoustic link to your brand, product, or philosophy – every time the umbrella is used.



FARE – Guenther Fassbender GmbH

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